



GLOBAL ADVISORY MANDATES WON IN 2013

	1	2	3	Total	Overall
1 Ernst & Young	10	57	23	90	425
2 PwC	22	49	19	90	239
3 KPMG	0	41	23	64	64
4 Credit Agricole	15	0	17	32	46
5 BNP Paribas	13	2	10	25	69
6 SBI Capital	17	7	0	24	29
7 HSBC	13	2	8	23	50
8 BTMU	8	0	12	20	21
9 SMBC	14	0	0	14	14
10 Green Giraffe Energy Bankers	13	0	0	13	23
11 Taylor DeJongh	5	7	0	12	25
12 Societe Generale	8	1	2	11	21
13 TASC	6	3	0	9	15
14 Standard Chartered	9	0	0	9	12
15 Greengate	6	0	1	7	20
16 International Advisory & Finance	4	2	1	7	14
17 Investec	2	0	4	6	9
18 Unicredit	4	0	1	5	10
19 NM Rothschild	5	0	0	5	5
20 Natixis	5	0	0	5	5
21 Bank Muscat	1	1	1	3	3
22 ING	3	0	0	3	3
23 Mizuho	1	0	0	1	1
Total	184	172	122	478 (436)	

1 = Privately owned sponsors

2 = Government or government owned sponsors

3 = Bidders in a competition