

Q2 2024

# Green Giraffe Advisory

Shaping the energy transition



**Green  
Giraffe  
Advisory**

# We are finance pioneers with over a decade of experience shaping the energy transition

**Green Giraffe Advisory** is the **pioneering advisory** arm of the Green Giraffe Group, dedicated to **pushing the next frontier** in **finance of clean energy and climate solutions** for our clients



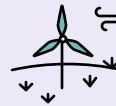
We provide entrepreneurial and innovative finance solutions for capital intensive renewable projects and energy transition initiatives globally

We understand our clients, and collaborate with them to simplify their business case and unlock value

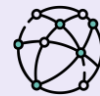
More than  
**EUR 45 bn | USD 50 bn**  
funding raised over **14 years** of financial advisory



**343+** transactions and projects



**304+ GW** total capacity

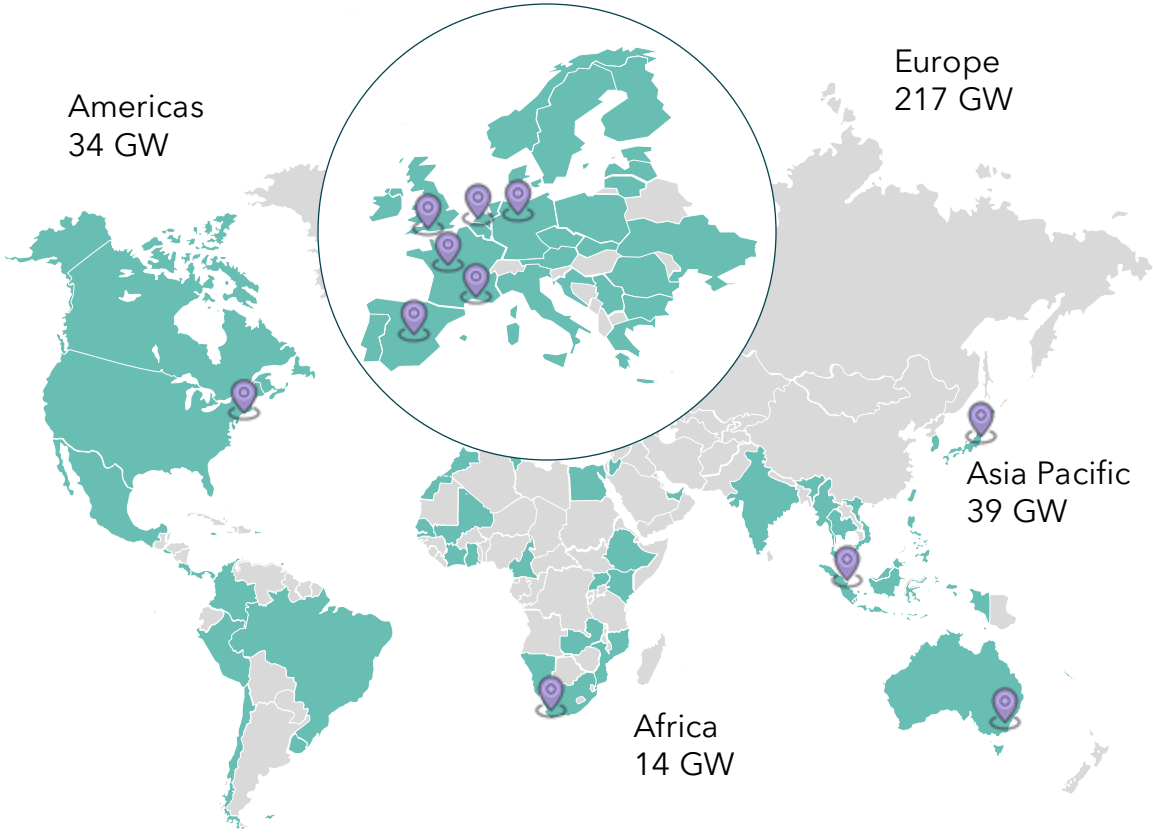
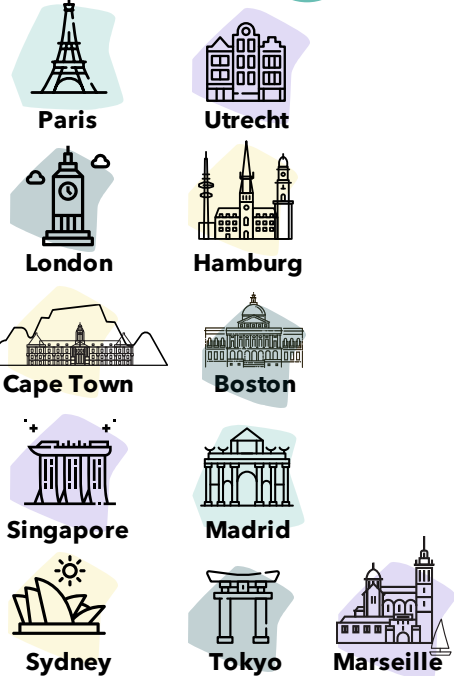


**110+** professionals globally  
in **eleven offices** across  
**five continents**

# Advised on 304+ GW globally through our network of energy transition specialists



## Offices



Countries in which Green Giraffe Advisory has been active



Green Giraffe Advisory is an independent financial advisory firm powered by a 50/50 JV with Daiwa Securities



Unrivalled access to international, in particular Asian, investors



Stronger client offering through cooperation with DC Advisory, Daiwa's M&A practice

# Market leading transaction advise across investment and financing services



## Debt and equity raises



Non-recourse debt



Venture capital raise



Equity capital raise



Supply chain financing



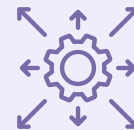
## M&A



Sell-side M&A



Buy-side M&A



## Development services



Development equity



Development support



Contracting



PPA procurement



Tender support



Regulatory advice



## Strategic support



Strategy and market intelligence



Financial modelling

# Advisory services

# We master the energy transition across all sectors

## Energy transition sector



### Power generation



Onshore wind



Offshore wind



Floating wind



Solar PV



Solar RTS



Solar floating



EfW



Hydro



Geothermal



Supporting infrastructure



### Clean fuels



Bioenergy



Hydrogen



Ammonia



SAF



E-methanol



Other e-fuels



### Sustainable infrastructure



EV charging



Battery storage



Heating



Smart grids and networks

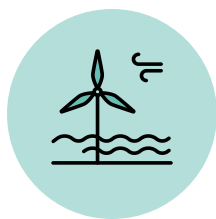


Energy efficiency



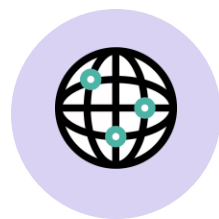
Supply chain and manufacturing

# A history of pioneering first of a kind transactions



**2010**

First billion-euro financing for offshore wind



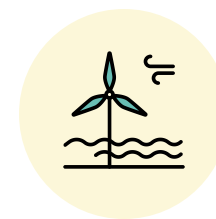
**2012**

First tenders won with debt-financed projects<sup>1</sup>



**2015**

First refinancing with public investment grade rating



**2018**

First 8-figure development equity funding raised for a FOW farm<sup>2</sup>



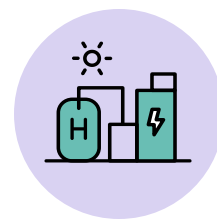
**2019**

Largest ever pan-European corporate PPA procurement process on behalf of a global corporate offtaker



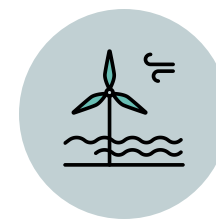
**2021**

First tender with renewables beating fossil fuels



**2022**

Initiate support for a major green ammonia project in Canada, successfully raised funding since then (equity and debt)



**2023**

Financing of the largest offshore wind project in the European Union and first of its kind in Poland

<sup>1</sup> Won in France, the Netherlands, the UK and Taiwan

<sup>2</sup> First in the US / Asia / Europe

# Our clients trust us

RWE



Jera



actis



Eteck



Blackstone



EWE NEOEN

EURAZEO



Brookfield



Vestas



hexicon



Stonepeak

octopus renewables

# Over a decade of growth and industry recognition as a leading financial advisor



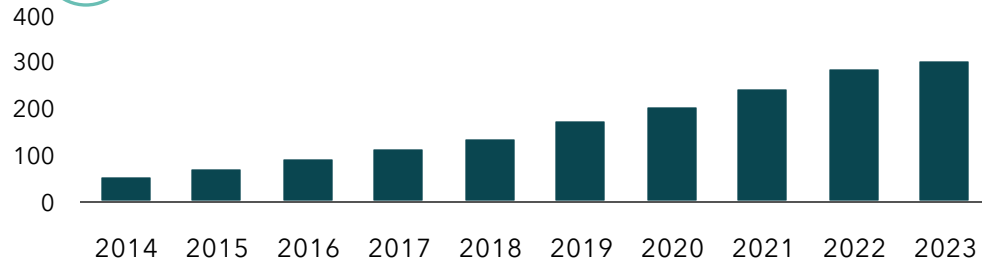
## Leading renewables financial advisor by global rankings

Rank	Company <sup>1</sup>	Total (USD bn) <sup>1</sup>
1	Macquarie	75
2	BNP Paribas	54
<b>3</b>	<b>Green Giraffe</b>	<b>53</b>
4	Santander	49
5	EY	49
6	Mitsubishi UFJ	46
7	Société Générale	43
8	KPMG	35
9	Citigroup	34
10	Royal Bank	28

#3  
Ranked in the world by deal values over the last decade



## 10-year growth in deal count



1. IJGlobal - global renewable financial advisors by deal value as of Q3 2023 for the period 2010-2023



**Best Financial Adviser**  
New Technologies



**Financial Advisory of the year**



**Deal of the year**  
Baltic Power



**Selected awards**



**Deal of the year**  
Gemini  
OW Refinance



**Financial Adviser of the year**  
Energy Transition Europe



**Renewable Energy Deal of the year**  
Baltic Power  
OW Europe



# Green Giraffe Advisory looks forward to working with you - we get deals done!

1

## REACH OUT

Visit us on [www.green-giraffe.com](http://www.green-giraffe.com)

Please contact us at [contact@green-giraffe.com](mailto:contact@green-giraffe.com)

2

## YOUR NEEDS

We are interested to connect to better understand your energy transition needs and challenges

3

## SOLUTIONS

We will use our sector expertise, track record, and global network to find the best solutions for your needs





# Green Giraffe Advisory

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