

Q4 2024

# Green Giraffe Advisory

Shaping the energy transition



**Green  
Giraffe  
Advisory**

# We are finance pioneers with over a decade of experience shaping the energy transition


**Green Giraffe Advisory** is the **pioneering advisory** arm of the Green Giraffe Group, dedicated to **pushing** the **next frontier** in **finance of clean energy and climate solutions** for our clients

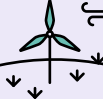


We provide entrepreneurial and innovative finance solutions for capital intensive renewable projects and energy transition initiatives globally

We understand our clients, and collaborate with them to simplify their business case and unlock value

More than  
**EUR 45 bn | USD 50 bn**  
funding raised over **14 years** of financial advisory

 **360+** transactions and projects

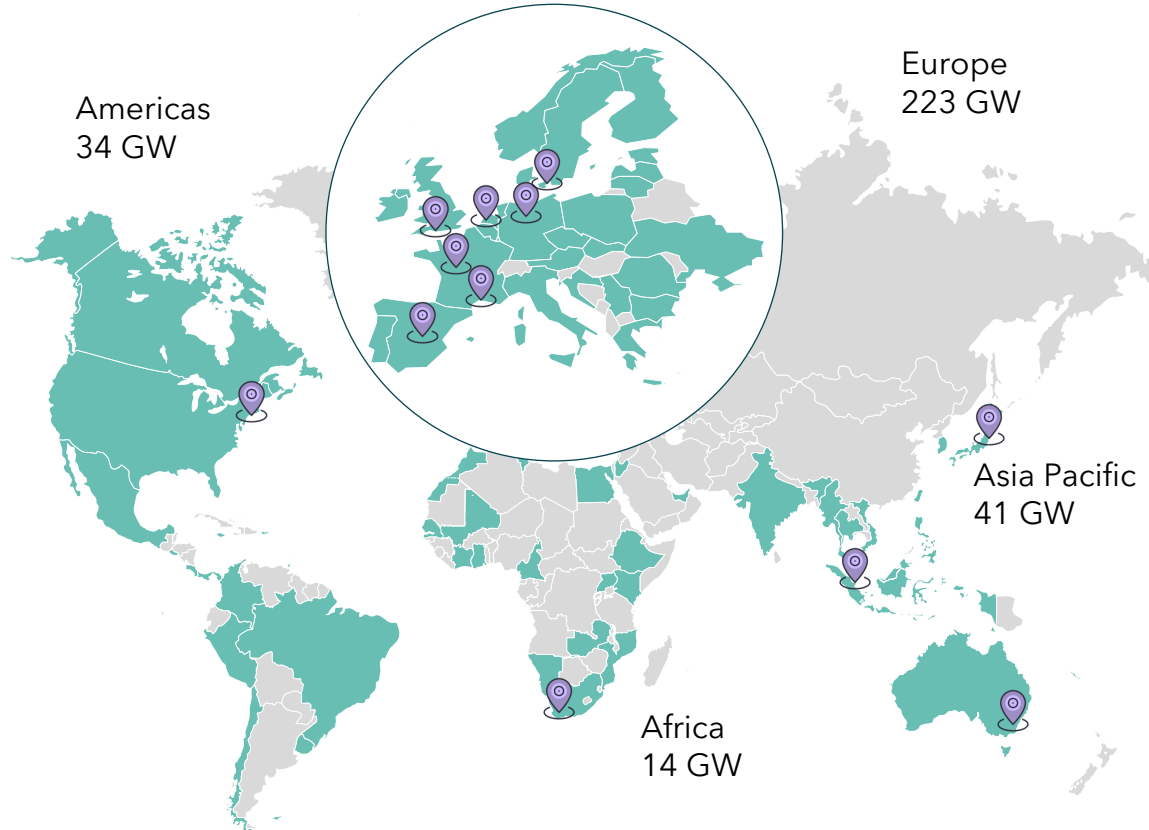
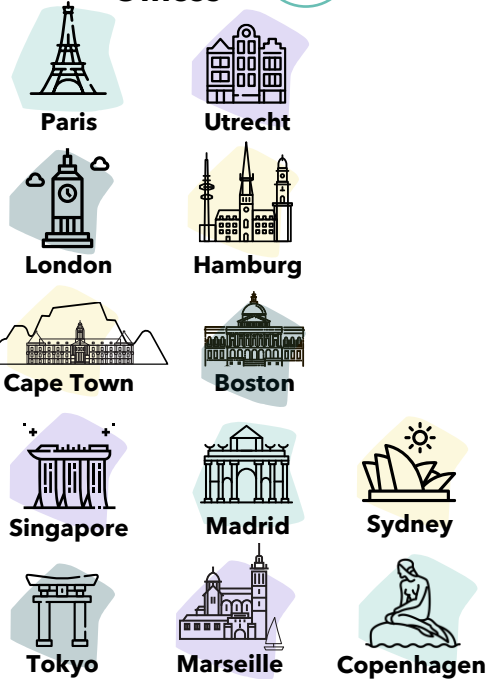
 **310+ GW** total capacity

 **110+** professionals globally in **twelve offices** across **five continents**

# Advised on 310+ GW globally through our network of energy transition specialists



## Offices



Over a decade of growth and commitment to the energy transition

Countries in which Green Giraffe Advisory has been active



Green Giraffe Advisory is an independent financial advisory firm powered by a 50/50 JV with Daiwa Securities



Unrivalled access to international investors, Asian in particular



Stronger client offering through cooperation with DC Advisory, Daiwa's M&A practice

# Market-leading transaction advice across investment and financing services



## Debt and equity raises



Non-recourse debt



Venture capital raise



Equity capital raise



Supply chain financing



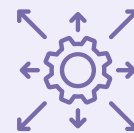
## M&A



Sell-side M&A



Buy-side M&A



## Development services



Development equity



Development support



Contracting



PPA procurement



Tender support



Regulatory advice



## Strategic support



Strategy and market intelligence



Financial modelling

# Advisory services

# We master the energy transition across all sectors

## Energy transition sectors



- Onshore wind
- Offshore wind
- Floating wind
- Solar PV
- Solar RTS

- Solar floating
- EfW
- Hydro
- Geothermal
- Supporting infrastructure



- Bioenergy
- Hydrogen
- Ammonia

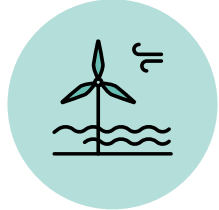
- SAF
- E-methanol
- Other e-fuels



- EV charging
- Battery storage
- Heating

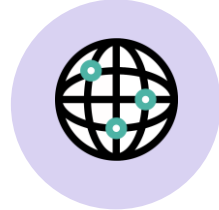
- Smart grids and networks
- Energy efficiency
- Supply chain and manufacturing

# A history of pioneering first of a kind transactions



**2010**

First billion-euro financing for offshore wind



**2012**

First tenders won with debt-financed projects<sup>1</sup>



**2015**

First refinancing with public investment grade rating



**2019**

Largest ever pan-European corporate PPA procurement process on behalf of a global corporate offtaker



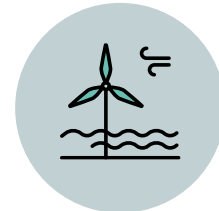
**2021**

First tender with renewables beating fossil fuels



**2022**

Support initiated for a major green ammonia project in Canada which has raised equity and debt funding



**2023**

Financing of the largest offshore wind project in the European Union and first of its kind in Poland



**2024**

Debt financing for "groundbreaking" new geothermal technology project

<sup>1</sup> Won in France, the Netherlands, the UK and Taiwan

<sup>2</sup> First in the US / Asia / Europe

# Our clients trust us



# Over a decade of growth and industry recognition as a leading financial advisor



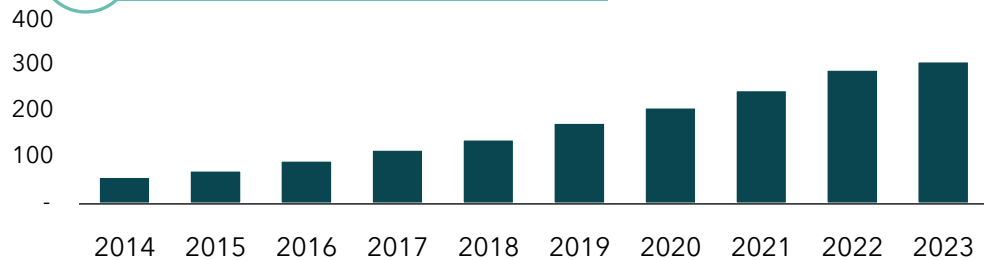
## Leading renewables financial advisor by global rankings

Rank	Company <sup>1</sup>	Total (USD bn) <sup>1</sup>
1	Macquarie	75
2	BNP Paribas	54
<b>3</b>	<b>Green Giraffe</b>	<b>53</b>
4	Santander	49
5	EY	49
6	Mitsubishi UFJ	46
7	Société Générale	43
8	KPMG	35
9	Citigroup	34
10	Royal Bank	28

Ranked **#3** in the world by deal values over the last decade



## 10-year growth in deal count



<sup>1</sup> IJGlobal - global renewable financial advisors by deal value as of Q3 2023 for the period 2010-2023



**Best Financial Adviser**  
New Technologies



**Financial Advisory of the year**



**Deal of the year**  
Baltic Power



**Financial Adviser of the year**  
Energy Transition Europe



**Renewable Energy Deal of the year**  
Baltic Power  
OW Europe



**ESG Renewable Energy Award**  
Eavor  
Geothermal Europe



# Green Giraffe Advisory looks forward to working with you - we get deals done!

1

## REACH OUT

Visit us on [www.green-giraffe.com](http://www.green-giraffe.com)

Please contact us at [contact@green-giraffe.com](mailto:contact@green-giraffe.com)

2

## YOUR NEEDS

We are interested to connect to better understand your energy transition needs and challenges

3

## SOLUTIONS

We will use our sector expertise, track record, and global network to find the best solutions for your needs





# Green Giraffe Advisory

[GREEN-GIRAFFE.COM](https://www.green-giraffe.com)

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